



THE CARNEGIE HALL CORPORATION

Financial Statements

June 30, 2025 and 2024

(With Independent Auditors' Report Thereon)



KPMG LLP
Two Manhattan West
375 9th Avenue, 17th Floor
New York, NY 10001

Independent Auditors' Report

The Board of Trustees
The Carnegie Hall Corporation:

Opinion

We have audited the financial statements of The Carnegie Hall Corporation (the Corporation), which comprise the balance sheets as of June 30, 2025 and 2024, and the related statements of activities, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Corporation as of June 30, 2025 and 2024, and the changes in its net assets and its cash flows for the years then ended in accordance with U.S. generally accepted accounting principles.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Corporation and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with U.S. generally accepted accounting principles, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Corporation's ability to continue as a going concern for one year after the date that the financial statements are issued.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.



In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Corporation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

KPMG LLP

New York, New York
November 17, 2025

THE CARNEGIE HALL CORPORATION

Balance Sheets

June 30, 2025 and 2024

Assets	2025	2024
Cash and cash equivalents	\$ 22,171,749	16,986,500
Contributions receivable, net (note 5)	20,912,422	18,582,701
Prepaid expenses and other assets (note 2)	4,426,650	3,368,053
Right-of-use assets (note 6)	7,186,131	7,253,672
Investments (note 2)	364,137,144	346,111,738
Fixed assets, net (note 3)	244,627,606	237,237,722
Total assets	<u>\$ 663,461,702</u>	<u>629,540,386</u>
Liabilities and Net Assets		
Liabilities:		
Accounts payable and accrued expenses	\$ 16,435,462	17,172,304
Advance sale of tickets and other deferred revenue	17,399,049	16,875,716
Accrued pension benefit obligation (note 9)	8,571,528	10,193,814
Lease liability (note 6)	7,186,131	7,253,672
Line of credit (note 7)	38,600,000	10,000,000
Loans payable (note 7)	92,758,687	96,531,844
Total liabilities	<u>180,950,857</u>	<u>158,027,350</u>
Net assets (note 11):		
Without donor restrictions	120,890,310	123,226,543
With donor restrictions	361,620,535	348,286,493
Total net assets	<u>482,510,845</u>	<u>471,513,036</u>
Total liabilities and net assets	<u>\$ 663,461,702</u>	<u>629,540,386</u>

See accompanying notes to financial statements.

THE CARNEGIE HALL CORPORATION

Statements of Activities

Years ended June 30, 2025 and 2024

	<u>2025</u>	<u>2024</u>
Change in net assets without donor restrictions:		
Operating revenues:		
Earned revenue:		
Box office receipts from Carnegie Hall produced events	\$ 22,141,353	19,907,071
Hall rental operations	20,823,837	20,294,258
Real estate operations and other (note 6)	<u>15,362,414</u>	<u>15,550,168</u>
Total earned revenue	<u>58,327,604</u>	<u>55,751,497</u>
Contributed revenue:		
Annual campaign and fund-raising events	16,974,297	14,007,257
The City of New York and other government agency grants	554,558	1,933,063
Net assets released from restrictions:		
Satisfaction of donor restrictions	<u>25,387,891</u>	<u>27,354,297</u>
Total contributed revenue	<u>42,916,746</u>	<u>43,294,617</u>
Operating investment income:		
Endowment support released from restriction/authorized for spending (note 11)	19,297,000	20,114,000
Other investment gain (note 2)	<u>33,540</u>	<u>66,348</u>
Total operating investment income	<u>19,330,540</u>	<u>20,180,348</u>
Total operating revenues	<u>120,574,890</u>	<u>119,226,462</u>
Expenses (note 8):		
Carnegie Hall produced events and audience development	25,719,551	23,517,110
Hall operations	25,320,640	23,541,191
Real estate operations (note 6)	20,372,730	21,815,489
Weill Music Institute education programs	13,500,442	13,328,881
Creative services, digital, and others	4,854,837	5,001,093
General and administrative	22,967,520	20,520,254
Fund-raising expenses	7,886,245	6,938,016
Interest expense (note 7)	<u>2,419,916</u>	<u>2,478,350</u>
Total expenses	<u>123,041,881</u>	<u>117,140,384</u>
(Deficiency) excess of operating revenues over expenses	(2,466,991)	2,086,078
Nonoperating:		
Depreciation and amortization expense (note 8)	(13,660,064)	(13,811,124)
Investment return, net (note 2)	871,722	973,501
Net assets released from restrictions for capital	9,496,201	2,517,714
Endowment support (note 11)	(457,339)	(476,702)
Pension nonservice cost (notes 8 and 9)	(23,892)	(321,752)
Gain not yet recognized as a component of net periodic benefit cost (note 9)	<u>3,904,130</u>	<u>5,744,838</u>
Decrease in net assets without donor restrictions	<u>(2,336,233)</u>	<u>(3,287,447)</u>
Change in net assets with donor restrictions:		
Contributions	19,311,305	14,463,980
The City of New York and other government agency grants	11,295,807	3,756,562
Investment return, net (note 2)	35,909,782	40,102,475
Endowment contributions (note 11)	540,901	150,000
Net assets released from restrictions:		
Satisfaction of donor restrictions	(34,884,092)	(29,872,011)
Endowment support (note 11)	<u>(18,839,661)</u>	<u>(19,637,298)</u>
Increase in net assets with donor restrictions	<u>13,334,042</u>	<u>8,963,708</u>
Increase in net assets	10,997,809	5,676,261
Net assets at beginning of year	<u>471,513,036</u>	<u>465,836,775</u>
Net assets at end of year	\$ <u><u>482,510,845</u></u>	\$ <u><u>471,513,036</u></u>

See accompanying notes to financial statements.

THE CARNEGIE HALL CORPORATION

Statements of Cash Flows

Years ended June 30, 2025 and 2024

	<u>2025</u>	<u>2024</u>
Cash flows from operating activities:		
Increase in net assets	\$ 10,997,809	5,676,261
Adjustments to reconcile increase in net assets to net cash used in operating activities:		
Depreciation and amortization	13,660,064	13,811,124
Gain not yet recognized as a component of net periodic benefit cost	(3,904,130)	(5,744,838)
Amortization of bond (premium) discount and issuance costs	(1,553,157)	(1,593,999)
Realized and unrealized gains on investments	(34,185,894)	(38,770,056)
Endowment contributions	(540,901)	(150,000)
Government grants received for capital assets	(9,496,201)	(2,517,714)
Changes in assets and liabilities:		
Contributions receivable, less amounts classified as financing activities	(2,329,721)	10,158,061
Prepaid expenses and other assets	(1,058,597)	331,383
Right-of-use-assets	67,541	66,478
Accrued pension benefit obligation	2,281,844	(259,156)
Lease liability	(67,541)	(66,478)
Other operating liability accounts	(213,509)	4,751,609
Net cash used in operating activities	<u>(26,342,393)</u>	<u>(14,307,325)</u>
Cash flows from investing activities:		
Purchases of investments	(102,625,595)	(153,574,669)
Proceeds from sale of investments	118,786,083	169,282,750
Capitalized interest on line of credit	(1,471,561)	(209,175)
Purchase of fixed assets	<u>(19,578,387)</u>	<u>(25,864,921)</u>
Net cash used in investing activities	<u>(4,889,460)</u>	<u>(10,366,015)</u>
Cash flows from financing activities:		
Proceeds from endowment and capital contributions	540,901	5,150,000
Proceeds from line of credit	28,600,000	10,000,000
Government grants received for capital assets	9,496,201	2,517,714
2019 bond principal payment	<u>(2,220,000)</u>	<u>(1,940,000)</u>
Net cash provided by financing activities	<u>36,417,102</u>	<u>15,727,714</u>
Net increase (decrease) in cash and cash equivalents	5,185,249	(8,945,626)
Cash and cash equivalents at beginning of year	<u>16,986,500</u>	<u>25,932,126</u>
Cash and cash equivalents at end of year	\$ <u><u>22,171,749</u></u>	<u><u>16,986,500</u></u>
Supplemental Data		
Change in accounts payable for fixed assets	\$ (1,022,945)	2,541,345

See accompanying notes to financial statements.

THE CARNEGIE HALL CORPORATION

Notes to Financial Statements

June 30, 2025 and 2024

(1) Organization and Summary of Significant Accounting Policies

(a) Organization

The Carnegie Hall Corporation (the Corporation or Carnegie Hall) was established in 1960 by legislation of the State of New York for the purpose of managing and operating Carnegie Hall and adjoining properties as an auditorium and facility for concerts and other cultural, educational, and other activities. The Corporation has been classified by the Internal Revenue Service as a 501(c)(3) organization and is exempt from substantially all federal, state, and local taxes.

The significant accounting policies of Carnegie Hall are discussed below and in the following notes to the financial statements.

(b) Basis of Presentation

Carnegie Hall's net assets and revenue, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Without Donor Restrictions – Net assets that are not subject to donor-imposed stipulations or the donor-imposed restrictions have expired, and amounts designated by the board to function as endowment (note 11). Carnegie Hall considers depreciation and amortization, investment return in excess of (less than) the spending rate, pension plan adjustments, and net assets released from restrictions for capital, endowment spending transfer and other nonrecurring activities to be nonoperating in the statements of activities.

With Donor Restrictions – Net assets that are subject to donor-imposed stipulations that will be met by either actions of Carnegie Hall or the passage of time. Items that affect this net asset category are gifts restricted principally to artistic and education programs, unexpended gains on the endowment fund, and net assets that are subject to donor-imposed stipulations to be maintained in perpetuity. The income from the endowment is expendable principally to support the artistic, education, and general activities of Carnegie Hall (note 11).

Revenue is reported as increases in net assets without donor restrictions unless use of the related assets is limited by explicit donor-imposed restrictions or by law. As discussed in note 11, investment income on donor-restricted endowment funds are recorded as net assets with donor restrictions until appropriated for expenditure. When restrictions expire, that is, when a stipulated time restriction ends or purpose restriction is accomplished or endowment funds are appropriated for expenditure, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions. Expenses are reported as decreases in net assets without donor restrictions.

(c) Cash Equivalents

Cash equivalents include short-term investments with original maturities of three months or less at the time of purchase, except for those short-term investments managed by Carnegie Hall's investment managers as part of their long-term investment strategy.

THE CARNEGIE HALL CORPORATION

Notes to Financial Statements

June 30, 2025 and 2024

(d) Fair Value Measurements

Fair value is defined as the exchange price that would be received to sell an asset or paid to transfer a liability (exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. The three levels of the fair value hierarchy are as follows:

Level 1 Quoted or published prices in active markets for identical assets or liabilities that Carnegie Hall has the ability to access at the measurement date

Level 2 Inputs other than quoted or published prices that are observable for the asset or liability either directly or indirectly, including inputs in markets that are not considered to be active

Level 3 Inputs that are unobservable at or near the balance sheet date

Inputs are used in applying the various valuation techniques and broadly refer to the assumptions that market participants use to make valuation decisions, including assumptions about risk. A financial instrument's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. The categorization of a financial instrument within the hierarchy does not necessarily correspond to Carnegie Hall's perceived risk of that instrument.

(e) Use of Estimates

The preparation of the financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingencies at the date of the financial statements and revenue, expenses, gains, and losses recognized during the reporting period. Estimates made in preparation of the financial statements include the valuation of alternative investments, net realizable value of contributions receivable and valuation of pension benefit obligation. Actual results could differ from those estimates.

(f) Box Office and Rental Hall Operation Income

Ticket sales are recognized as box office revenue on a specific performance basis. Advance ticket sales for the receipt of payment for future performances are reported in advance sale of tickets and other deferred revenue in the balance sheets. Such amounts were approximately \$10.1 million and \$10.5 million as of June 30, 2025 and 2024, respectively, and will be recognized as revenue in the subsequent periods.

Hall rental operations income is recognized as revenue when the performance space is utilized. Amounts received in advance are reported as a liability in advance sale of tickets and other deferred revenue. Such amounts were approximately \$5.1 million and \$4.4 million as of June 30, 2025 and 2024, respectively, and will be recognized as revenue in the subsequent periods.

(g) Contributions

Unconditional promises to give are recognized initially at fair value as contributions revenue in the period such promises are made by donors. Fair value is estimated giving consideration to anticipated future cash receipts (after allowance is made for uncollectible contributions) and discounting such amounts at a risk-adjusted rate commensurate with the duration of the donor's payment plan. In

THE CARNEGIE HALL CORPORATION

Notes to Financial Statements

June 30, 2025 and 2024

subsequent periods, the discount rate is unchanged and the allowance for uncollectible contributions is reassessed and adjusted if necessary.

A contribution is conditional if the agreement includes both a barrier that must be overcome for the recipient to be entitled to the assets transferred and a right of return for the transferred assets or a right of release of the promisor's obligation to the transferred assets. Conditional promises to give are not recognized until they become unconditional, that is, when the barriers on which they depend are met.

(h) Carnegie Hall+

Carnegie Hall has a fifty percent interest in Carnegie Hall+, a joint venture with Music to Watch. Carnegie Hall+ is a Subscription Video on Demand (SVOD) channel that began operations in December 2021. Carnegie Hall accounts for Carnegie Hall+ as an equity investment.

(i) Collections

In accordance with Carnegie Hall's accounting policies, collections are not capitalized in the financial statements. This approach aligns with Carnegie Hall's mission to preserve and exhibit these items for public benefit rather than for financial gain.

(j) Subsequent Events

In connection with the preparation of the financial statements, Carnegie Hall evaluated subsequent events after the balance sheet date of June 30, 2025 through November 17, 2025, which was the date the financial statements were issued.

On September 19, 2025, Carnegie Hall sold its executive apartment for approximately \$5.1 million. The sale resulted in a gain of approximately \$3.3 million. This amount will be included in the non-operating section of the statement of activities for its fiscal year ending June 30, 2026.

(2) Investments

Investments are stated at fair value based upon quoted or published market prices except for the fair values of alternative investments, including equity, fixed income, real estate, and private equity funds, which are based on net asset values (practical expedient) provided by the fund managers and general partners based upon the underlying net assets of the funds. These values are reviewed and evaluated by management. Alternative investments, real estate, and private equity funds are generally less liquid than other investments and the reported fair value may differ from the values that would have been reported had a ready market for these investments existed.

THE CARNEGIE HALL CORPORATION

Notes to Financial Statements

June 30, 2025 and 2024

The following table presents the fair value hierarchy for those investments reported at fair value as of June 30, 2025:

	<u>Fair value</u>	<u>Level 1</u>
Fixed income:		
Short-term duration	\$ 29,756,838	29,756,838
U.S. Treasury and agencies	1,442,019	1,442,019
Equities:		
Domestic and foreign	95,021,970	95,021,970
Other:		
Investment redemption receivable	<u>1,109,779</u>	<u>1,109,779</u>
	127,330,606	<u>127,330,606</u>
Investments reported at net asset value	<u>236,806,538</u>	
Total investments	<u>\$ 364,137,144</u>	

The following table presents the fair value hierarchy for those investments reported at fair value as of June 30, 2024:

	<u>Fair value</u>	<u>Level 1</u>
Fixed income:		
Short-term duration	\$ 34,915,978	34,915,978
U.S. Treasury and agencies	7,255,566	7,255,566
Equities:		
Domestic and foreign	87,949,831	87,949,831
Other:		
Investment redemption receivable	<u>1,100,499</u>	<u>1,100,499</u>
	131,221,874	<u>131,221,874</u>
Investments reported at net asset value	<u>214,889,864</u>	
Total investments	<u>\$ 346,111,738</u>	

Carnegie Hall's investments are exposed to various risks such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the balance sheets.

THE CARNEGIE HALL CORPORATION

Notes to Financial Statements

June 30, 2025 and 2024

The following tables present the liquidity and outstanding commitments for all investments reported at net asset value as of June 30, 2025 and 2024:

June 30, 2025						
Liquidity						
	Net asset value	Monthly/ quarterly	Semiannual	Annual	Greater than one year/no redemption	Outstanding commitments
Equities:						
Domestic	\$ 18,514,360	—	—	18,514,360	—	—
Event driven	23,688,540	—	23,688,540	—	—	—
Sector long/short	53,000,071	40,727,272	11,112,954	—	1,159,845	—
Foreign	920	—	—	—	920	—
Alternative investments:						
Global long/short debt/equity funds	15,401,308	14,993,936	—	—	407,372	—
Distressed debt hedge funds	18,723,460	16,745,853	—	—	1,977,607	—
Multi-strategy hedge funds	16,766,605	16,726,963	—	—	39,642	—
Multi-strategy long credit funds	32,294,767	19,072,325	—	—	13,222,442	14,575,000
Real estate	19,968,492	—	—	—	19,968,492	2,191,620
Private equity	38,448,015	—	—	—	38,448,015	22,288,864
	<u>\$ 236,806,538</u>	<u>108,266,349</u>	<u>34,801,494</u>	<u>18,514,360</u>	<u>75,224,335</u>	<u>39,055,484</u>

THE CARNEGIE HALL CORPORATION

Notes to Financial Statements

June 30, 2025 and 2024

June 30, 2024						
Liquidity						
	Net asset value	Monthly/ quarterly	Semiannual	Annual	Greater than one year/no redemption	Outstanding commitments
Equities:						
Domestic	\$ 14,956,443	—	—	14,956,443	—	—
Event driven	32,279,920	—	32,279,920	—	—	—
Sector long/short	46,895,114	36,499,557	9,089,514	—	1,306,043	—
Foreign	14,793	—	—	—	14,793	—
Alternative investments:	—	—	—	—	—	—
Global long/short debt/equity funds	16,140,704	15,747,835	—	—	392,869	—
Distressed debt hedge funds	17,974,696	15,519,696	—	—	2,455,000	—
Multi-strategy hedge funds	22,113,491	22,068,081	—	—	45,410	—
Multi-strategy long credit funds	27,001,161	18,850,530	—	—	8,150,631	7,000,000
Real estate	9,754,139	—	—	—	9,754,139	3,242,048
Private equity	27,759,403	—	—	—	27,759,404	17,715,707
	<u>\$ 214,889,864</u>	<u>108,685,699</u>	<u>41,369,434</u>	<u>14,956,443</u>	<u>49,878,289</u>	<u>27,957,755</u>

For investments with monthly, quarterly, semiannual, and annual redemptions, the notice periods for redemptions ranged from approximately 30 to 120 days as of June 30, 2025. At June 30, 2025, Carnegie Hall had commitments of approximately \$39 million relating to private equity, alternative and real estate investments, for which capital calls had not been made. Such commitments generally have fixed expiration dates or other termination clauses. Carnegie Hall maintains sufficient liquidity in its investment portfolio to cover such calls. Additionally, at June 30, 2025, Carnegie Hall's investments in private equity and real estate investments had remaining lives of 1 to 5 years.

Funds held by trustee included in prepaid expenses and other assets, totaling \$0 at June 30, 2025 and \$6,950 at June 30, 2024, were invested in cash, which is considered Level 1 within the fair value hierarchy.

In 2025 and 2024, net investment return included the following components:

	2025	2024
Interest and dividends, net of fees	\$ 2,629,151	2,372,268
Realized and unrealized gains	34,185,893	38,770,056
	<u>\$ 36,815,044</u>	<u>41,142,324</u>

THE CARNEGIE HALL CORPORATION

Notes to Financial Statements

June 30, 2025 and 2024

(3) Fixed Assets

Fixed assets are recorded at cost and consist of the following at June 30, 2025 and 2024:

	<u>2025</u>	<u>2024</u>
Leasehold improvements	\$ 319,903,800	323,105,986
Construction in progress	41,180,653	29,806,583
Building	8,400,000	8,400,000
Furniture and equipment	5,318,166	4,364,943
Capitalized interest	1,680,736	209,175
	376,483,355	365,886,687
Less accumulated depreciation and amortization	<u>(131,855,749)</u>	<u>(128,648,965)</u>
	<u>\$ 244,627,606</u>	<u>237,237,722</u>

The cost of leasehold improvements is amortized using the straight-line method over the estimated useful lives of the assets or term of the lease, whichever is shorter, ranging principally from 10 to 40 years. The building is depreciated using the straight-line method over the estimated useful life of 20 years. Furniture and equipment are depreciated using the straight-line method over the estimated useful lives of the assets, ranging principally from 3 to 5 years.

In fiscal 2021, Carnegie Hall commenced the Historic Façade Restoration Project, which is expected to be completed by November 2025. Project costs are estimated to be \$47 million. Carnegie Hall has outstanding commitments in the amount of approximately \$8.1 million related to the project at June 30, 2025.

During fiscal year ended June 30, 2025, Carnegie Hall disposed of fixed assets with a cost of \$10,453,280 and accumulated depreciation of \$10,453,280. During fiscal year ended June 30, 2024, Carnegie Hall disposed of fixed assets with a cost of \$27,196,752 and accumulated depreciation of \$27,196,752.

In fiscal 2024, Carnegie Hall commenced the energy efficiency conservation project (ExCEL). The ExCEL project is funded from the City operating budget and Carnegie Hall will be reimbursed on an annual basis after the close of the fiscal year. As of June 30, 2024 Carnegie Hall incurred \$6.9 million in capital costs relating to the ExCEL project. In fiscal 2025, Carnegie Hall received a reimbursement of \$6.9 million from the City of New York for prior year commitment for the ExCEL project.

As of June 30, 2025 Carnegie Hall incurred \$3.9 million in capital costs relating to the ExCEL project.

The City of New York has historically allocated funds to Carnegie Hall for capital improvement purposes. In fiscal 2025, \$2.6 million was received related to prior year commitments from the City of New York for the elevator project. In fiscal 2024, \$1,469,000 was received related to prior year commitments from the City of New York for the sidewalk/bollard project. In fiscal 2024, Carnegie Hall received a reimbursement of \$1,048,000 from the federal government for a capital project.

THE CARNEGIE HALL CORPORATION

Notes to Financial Statements

June 30, 2025 and 2024

(4) Liquidity and Availability

As of June 30, 2025 and 2024, financial assets and liquidity resources available within one year for general expenditure, such as operating expenses, and capital, were as follows:

	<u>2025</u>	<u>2024</u>
Cash and cash equivalents	\$ 22,171,749	16,986,500
Contributions receivable, net	20,912,422	18,582,701
Investments	<u>364,137,144</u>	<u>346,111,738</u>
Total financial assets	<u>407,221,315</u>	<u>381,680,939</u>
Less:		
Amounts unavailable for general expenditures within one year, due to:		
Receivables greater than one year	(7,559,560)	(3,754,014)
Endowments with donor restrictions	(342,468,553)	(324,856,176)
Endowments without donor restrictions	(8,300,126)	(7,885,743)
Other donor restricted funds	<u>—</u>	<u>(1,250,000)</u>
Total amounts unavailable for general expenditures within one year	(358,328,239)	(337,745,933)
Plus:		
Annual endowment support and other spending	19,583,000	19,271,000
Bank line of credit	<u>11,400,000</u>	<u>40,000,000</u>
Total financial assets and liquidity resources available within one year	<u>\$ 79,876,076</u>	<u>103,206,006</u>

Carnegie Hall manages its liquidity by developing annual operating and capital budgets that provide sufficient funds for general expenditures. Monthly review of actual-to-budget reporting at the departmental and combined levels are performed. In addition, a formal reforecast is undertaken mid-year, and adjustments are made, if necessary, to ensure adequate liquidity.

Based on past performance and current expectations, management believes that the cash flows from operations, cash on hand, reimbursements from government agencies, draws on the line of credit, proceeds from the sale of the executive apartment and investments will satisfy Carnegie Hall's working capital needs, capital expenditures, commitments and other liquidity requirements associated with existing operations through the next 12 months.

THE CARNEGIE HALL CORPORATION

Notes to Financial Statements

June 30, 2025 and 2024

(5) Contributions

Contributions receivable at June 30, 2025 and 2024 were scheduled to be collected as follows:

	<u>2025</u>	<u>2024</u>
Less than one year	\$ 13,352,862	14,828,688
One to five years	6,152,250	4,642,238
Greater than five years	<u>4,000,000</u>	<u>—</u>
	23,505,112	19,470,926
Allowance for uncollectible contributions receivable	(380,744)	(400,744)
Adjustment to reflect contributions receivable at discounted value (at rates ranging from 4% to 6%)	<u>(2,211,946)</u>	<u>(487,480)</u>
	<u>\$ 20,912,422</u>	<u>18,582,701</u>

Amounts receivable from five donors represented 65% and 56% of gross contributions receivable as of June 30, 2025 and 2024, respectively. Amounts from five and six donors represented 50% and 29% of gross contributions as of June 30, 2025 and 2024, respectively.

Fund-raising expenses, exclusive of depreciation and interest expense, reflected in the accompanying financial statements of \$7,886,245 and \$6,938,016 were incurred to raise contributions and grants, including contributions with donor restrictions, totaling \$48,676,868 and \$34,310,862 for the year ended June 30, 2025 and 2024, respectively.

(6) Property Lease

The Corporation has a lease with the City of New York (the Master Lease) covering the Carnegie Hall building and land, and the land adjacent thereto (the Tower Property). The Corporation subleases the Tower Property (the Sublease) to a real estate developer (the Subtenant) who has constructed an office building on this property. The Master Lease and the Sublease expire in 2086. Under the terms of the Master Lease, the annual rental expense for the Carnegie Hall building and land is currently \$183,600. However, the City of New York has directed that this amount be used by the Corporation for specific operating purposes in lieu of payment of rent. The annual rent payable to the City of New York for the Tower Property is based on the amount of revenue the Corporation receives from the Subtenant. This revenue is subject to adjustment based upon Subtenant commercial rental revenue, property value, and any refinancing or property transfer, as defined in the Sublease.

THE CARNEGIE HALL CORPORATION

Notes to Financial Statements

June 30, 2025 and 2024

Future minimum payments relating to the Tower Property due under the Master Lease (as amended), and related Sublease (as amended) over the next five years are as follows:

	Future minimum lease payments	Future minimum subrental revenue
Year ending June 30:		
2026	\$ 8,549,276 *	12,213,252
2027	8,549,276	12,213,252
2028	8,549,276	12,213,252
2029	8,549,276	12,213,252
2030	8,549,276	12,213,252

*Does not include the reduction of the \$2.1 million partial rent abatement, approved by Mayor of New York City, and in process of being formally documented in amendment to Master Lease.

The Tower Property subrental revenue for the years ended June 30, 2025 and 2024 amounted to \$12,757,588 and \$12,854,962, respectively. The Tower Property rent expense paid to the City of New York for the years ended June 30, 2025 and 2024 amounted to \$6,700,709 and \$8,998,474, respectively. This reflects partial rent abatement of \$2.2 million and \$2.1 million with respect to the years ended June 30, 2025 and 2026, respectively, approved by the Mayor of New York City pursuant to Section 384(a) of the New York City Charter, and in process of being formally documented in an amendment to the Master Lease.

Under Accounting Standards Update No. 2016-02, Leases (Topic 842), the right-of-use assets and lease liabilities that arise from all leases are required to be recognized on the balance sheet for lessees. The Corporation has an operating lease related to office space and performance venue and the remaining lease term is 61 years. The lease liabilities are initially and subsequently measured at the present value of the remaining lease payments. The Corporation elected to use an adjusted risk-free rate, the interest rate for treasury bills of a duration similar to the lease term, as the discount rate. The Corporation used a rate of 1.6% to determine the present value of the lease payments.

For the years ended June 30, 2025 and 2024, lease expense was \$183,600.

(7) Loans Payable and Line of Credit

In September 2019, The Trust for Cultural Resources of The City of New York (The Trust) issued \$87,540,000 of Series 2019 Revenue Bonds, the proceeds of which were loaned to Carnegie Hall. The proceeds, including a premium of \$24,244,464 was used to refund the \$110,000,000 Series 2009 Revenue Bonds on December 1, 2019. The outstanding balance on the Series 2019 Revenue Bonds at June 30, 2025 and 2024 was \$79,065,000 and \$81,285,000 respectively.

The interest on the Series 2019 bonds is fixed at 5% and is payable each December 1 and June 1. Loan principal repayments commenced in December 2020 with cumulative payments thru June 30, 2025 of

THE CARNEGIE HALL CORPORATION

Notes to Financial Statements

June 30, 2025 and 2024

approximately \$8.5 million. Interest expense for the years ended June 30, 2025 and 2024 was \$2,377,423 and \$2,439,937, respectively. Carnegie Hall is in compliance with the requirements of the loan documents.

As of June 30, 2025, the Series 2019 Revenue Bonds had an unamortized bond premium and unamortized issuance costs of \$14,301,336 and \$607,649 respectively, included in loans payable in the accompanying balance sheet.

As of June 30, 2024, the Series 2019 Revenue Bonds had an unamortized bond premium and unamortized issuance costs of \$15,923,413 and \$676,569 respectively, included in loans payable in the accompanying balance sheet.

	<u>Principal</u>	<u>Interest</u>	<u>Total</u>
Year(s) ending June 30:			
2026	\$ 2,520,000	3,890,250	6,410,250
2027	2,840,000	3,756,250	6,596,250
2028	3,185,000	3,605,625	6,790,625
2029	3,550,000	3,437,250	6,987,250
2030	3,940,000	3,250,000	7,190,000
Thereafter	<u>63,030,000</u>	<u>17,652,500</u>	<u>80,682,500</u>
	79,065,000	<u>35,591,875</u>	<u>114,656,875</u>
Plus: Outstanding unamortized premium	14,301,336		
Less: Outstanding unamortized bond issuance costs	<u>(607,649)</u>		
	<u>\$ 92,758,687</u>		

Carnegie Hall has a \$50,000,000 revolving line of credit dated December 29, 2023 with a termination date of December 29, 2026, which replaced the \$25,000,000 revolving line of credit that terminated on January 8, 2024. Amounts outstanding under the lines of credit at June 30, 2025 and June 30, 2024 were \$38,600,000 and \$10,000,000, respectively.

The interest rate on the outstanding amount was 5.19% and 6.19% at June 30, 2025 and 2024, respectively. The fixed fee rate on the unused balance was 0.125% and 0.125% at June 30, 2025 and 2024, respectively. Fees expensed on the line of credit for the years ended June 30, 2025 and 2024 were \$42,493 and \$38,413, respectively. Interest on borrowing on the line of credit is capitalized. Total interest capitalized as of June 30, 2025 was \$1,680,736 related to the ongoing façade project. The line of credit agreement requires Carnegie Hall to meet certain financial covenants. At June 30, 2025, Carnegie Hall was in compliance with the financial covenants.

(8) Functional Classification of Expenses

Carnegie Hall excluded depreciation and amortization, interest, and pension nonservice cost from the functional expense categories in the statements of activities for the years ended June 30, 2025 and 2024.

THE CARNEGIE HALL CORPORATION

Notes to Financial Statements

June 30, 2025 and 2024

Expenses are allocated based on time, effort, and usage and have been distributed to the functional areas of Carnegie Hall as follows:

	Program							
	CH produced events and audience development	Hall operations	Real estate operations	Weill Music Institute education programs	Creative services, digital, and other	General and administration	Fund-raising	Total 2025
Salaries, wages and benefits	\$ 11,675,216	21,802,288	5,779,475	4,527,342	2,952,833	10,566,671	4,882,729	62,186,554
Carnegie Hall Tower and rent expenses	—	—	6,884,309	—	—	—	—	6,884,309
Concert expenses	10,873,578	129,515	99,301	4,477,301	250,287	900	244,882	16,075,764
Advertising	—	—	—	—	—	5,978,021	—	5,978,021
Office expenses	131,480	1,375,667	346,812	235,090	79,089	332,930	428,040	2,929,108
Travel	1,000,213	13,134	4,835	2,593,363	215	74,544	66,978	3,753,282
Other operating expenses	1,163,547	1,896,260	3,331,396	1,193,857	1,043,495	2,053,478	1,972,821	12,654,854
Building operation costs	12,308	60,845	2,643,260	—	49	289,876	—	3,006,338
Professional services	863,209	42,931	1,283,342	473,489	528,869	3,671,100	290,795	7,153,735
Total operating expenses (excluding interest)	25,719,551	25,320,640	20,372,730	13,500,442	4,854,837	22,967,520	7,886,245	120,621,965
Interest	597,879	541,306	—	1,011,921	33,602	117,604	117,604	2,419,916
Total operating expenses	26,317,430	25,861,946	20,372,730	14,512,363	4,888,439	23,085,124	8,003,849	123,041,881
Depreciation and amortization	4,279,205	2,767,282	—	2,783,106	273,461	2,599,898	957,112	13,660,064
Pension nonservice cost	—	—	—	—	23,892	—	—	23,892
Total	\$ 30,596,635	28,629,228	20,372,730	17,295,469	5,185,792	25,685,022	8,960,961	136,725,837

THE CARNEGIE HALL CORPORATION

Notes to Financial Statements

June 30, 2025 and 2024

	Program							Total 2024
	CH produced events and audience development	Hall operations	Real estate operations	Weill Music Institute education programs	Creative services, digital, and other	General and administration	Fund-raising	
Salaries, wages and benefits	\$ 10,969,000	19,926,044	5,137,906	4,508,707	3,003,606	10,123,349	4,451,050	58,119,662
Carnegie Hall Tower and rent expenses	—	—	9,182,074	—	—	—	—	9,182,074
Concert expenses	9,050,649	122,304	107,899	4,761,944	555,857	10,164	190,964	14,799,781
Advertising	—	—	—	—	—	5,296,948	—	5,296,948
Office expenses	134,329	1,370,695	362,475	188,161	79,739	397,562	380,436	2,913,397
Travel	573,939	16,984	2,475	2,348,651	865	85,066	53,375	3,081,355
Other operating expenses	1,902,685	1,932,767	3,080,528	1,158,412	527,595	1,217,520	1,626,661	11,446,168
Building operation costs	4,992	80,980	2,740,532	—	—	243,737	—	3,070,241
Professional services	881,516	91,417	1,201,600	363,006	833,431	3,145,908	235,530	6,752,408
Total operating expenses (excluding interest)	23,517,110	23,541,191	21,815,489	13,328,881	5,001,093	20,520,254	6,938,016	114,662,034
Interest	611,002	555,227	—	1,037,906	34,277	119,969	119,969	2,478,350
Total operating expenses	24,128,112	24,096,418	21,815,489	14,366,787	5,035,370	20,640,223	7,057,985	117,140,384
Depreciation and amortization	4,287,860	3,147,299	—	2,806,333	262,669	2,387,622	919,341	13,811,124
Pension nonservice cost	—	—	—	—	321,752	—	—	321,752
Total	\$ 28,415,972	27,243,717	21,815,489	17,173,120	5,619,791	23,027,845	7,977,326	131,273,260

(9) Pension Plans

The Corporation has a defined-benefit pension plan for its administrative employees. Plan benefits are based on a participant's years of service, age, and average monthly compensation. The Corporation's funding policy is to contribute amounts to meet the minimum funding requirements of the Employee Retirement Income Security Act of 1974.

Effective July 1, 2017, the plan was amended to freeze credited service that applies to the pre-July 1, 2017 benefit formula (Legacy benefit). Going forward, active participants each year earn a new benefit to be paid in the form of a variable annuity (Sustainable Income Plan (SIP) benefit). At retirement, participants receive all applicable benefits.

THE CARNEGIE HALL CORPORATION

Notes to Financial Statements

June 30, 2025 and 2024

The following tables set forth the plan's financial information as of June 30, 2025 and 2024:

	2025	2024
Change in benefit obligation:		
Benefit obligation at beginning of year	\$ 53,324,500	54,429,689
Service cost	2,757,952	2,537,022
Interest cost	2,776,829	2,673,104
Plan amendments	(19,946)	(26,671)
Assumption changes	(1,270,701)	—
Actuarial (gain) loss	674,516	(2,010,659)
Benefits paid and estimated expenses	<u>(2,022,021)</u>	<u>(4,277,985)</u>
Benefit obligation at end of year	<u>56,221,129</u>	<u>53,324,500</u>
Change in plan assets:		
Fair value of plan assets at beginning of year	43,130,686	38,231,881
Actual return (loss)	6,180,356	6,193,728
Employer contributions	500,000	3,117,928
Benefits paid and actual expenses	<u>(2,161,441)</u>	<u>(4,412,851)</u>
Fair value of plan assets at end of year	<u>47,649,601</u>	<u>43,130,686</u>
Funded status	<u>\$ (8,571,528)</u>	<u>(10,193,814)</u>
	2025	2024
Components of net periodic cost:		
Service cost	\$ 2,757,952	2,537,022
Interest cost	2,776,829	2,673,104
Expected return on plan assets	(2,754,040)	(2,354,193)
Other, net	<u>1,103</u>	<u>2,841</u>
Net periodic cost	<u>\$ 2,781,844</u>	<u>2,858,774</u>
Item not yet recognized as a component of net periodic benefit cost:		
Actuarial gain	\$ (3,904,130)	(5,744,838)

Accumulated amounts recorded in net assets without donor restrictions other than through net periodic benefit cost at June 30, 2025 consist of actuarial gain of (\$7,222,019) and prior service cost of \$304 and at June 30, 2024 consist of actuarial gain of (\$3,338,938) and prior service cost of \$21,353. In addition to service and interest costs, the components of projected net periodic benefit cost for fiscal year 2025 include the amortization of the actuarial loss of \$0. The change in actuarial gain is mostly attributed to the favorable asset return.

THE CARNEGIE HALL CORPORATION

Notes to Financial Statements

June 30, 2025 and 2024

The accumulated benefit obligation for the plan at June 30, 2025 and 2024 was \$47,596,869 and \$44,351,144, respectively.

	<u>2025</u>	<u>2024</u>
Weighted average assumptions used to determine benefit obligations:		
Discount rate	5.50 %	5.30 %
Rate of compensation increase	4.00	4.00
Weighted average assumptions used to determine net periodic benefit cost:		
Discount rate	5.30 %	4.90 %
Expected return on plan assets	6.50	6.30
Rate of compensation increase	4.00	4.00

Carnegie Hall expects to contribute \$2,500,000 to the plan in its fiscal year ending June 30, 2026. Benefit payments, which reflect expected future service, as appropriate, are expected to be paid as follows:

2026	\$ 5,929,514
2027	2,521,888
2028	2,660,034
2029	3,247,493
2030	1,273,674
2031–2035	17,976,009

The following tables present Carnegie Hall's fair value hierarchy for plan assets, which are measured at fair value on a recurring basis, as of June 30, 2025 and 2024:

	<u>2025</u>			
	<u>Fair value</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
Cash equivalents	\$ 614,630	614,630	—	—
Common stocks and exchange traded funds	30,594,794	30,594,794		
Fixed income	15,279,804	15,279,804	—	—
Group annuity contract	1,160,373	—	—	1,160,373
	<u>\$ 47,649,601</u>	<u>46,489,228</u>	<u>—</u>	<u>1,160,373</u>

THE CARNEGIE HALL CORPORATION

Notes to Financial Statements

June 30, 2025 and 2024

	2024			
	Fair value	Level 1	Level 2	Level 3
Cash equivalents	\$ 1,338,977	1,338,977	—	—
Common stocks and exchange traded funds	28,363,471	28,363,471	—	—
Fixed income	12,473,432	12,473,432	—	—
Group annuity contract	954,806	—	—	954,806
	<u>\$ 43,130,686</u>	<u>42,175,880</u>	<u>—</u>	<u>954,806</u>

Carnegie Hall participates in a multiemployer union pension plan, the Pension Fund of Local No. One, I.A.T.S.E. The Employer Identification Number is 13-6414973 and the three-digit Pension Plan number is 001. The most recent Pension Protection Act (PPA) zone status is green at December 31, 2024 and 2023, which is for the plan years ended December 31, 2024 and 2023. The zone status is based on information that Carnegie Hall received from the plan sponsor and as required by the PPA, is certified by the plan's actuary. Among other factors, plans in the red zone are generally less than 65% funded, plans in the yellow zone are less than 80% funded, and plans in the green zone are at least 80% funded.

The collective bargaining agreement that expired on August 31, 2022, has been replaced with an executed and binding agreement effective from September 1, 2022 to and including August 31, 2026. The contributions by Carnegie Hall to the union pension fund were \$528,191 and \$504,584 for the years ended June 30, 2025 and 2024, respectively.

Carnegie Hall further participates in six other multiemployer plans, the amounts of which are immaterial to the financial statements.

(10) Related Party Transactions

Organizations affiliated with members of the Board of Trustees of Carnegie Hall provide services to the Corporation. The arrangements for these services are negotiated on an arm's-length basis and are reviewed by the Governance Committee of the Board of Trustees in accordance with applicable law.

(11) Net Assets

The composition of net assets with donor restrictions as of June 30, 2025 and 2024 is as follows:

	2025	2024
Artistic and educational programs	\$ 7,212,433	15,521,641
Annual fund – time restrictions	11,939,549	7,908,676
Endowment appreciation not appropriated for expenditure	146,153,893	129,082,417
Endowment corpus	<u>196,314,660</u>	<u>195,773,759</u>
	<u>\$ 361,620,535</u>	<u>348,286,493</u>

THE CARNEGIE HALL CORPORATION

Notes to Financial Statements

June 30, 2025 and 2024

Carnegie Hall's endowment is subject to the provisions of the New York Prudent Management of Institutional Funds Act (NYPMIFA). Carnegie Hall has interpreted NYPMIFA as allowing it to appropriate for expenditure or accumulate so much of the donor-restricted endowment fund as is prudent for the uses, benefits, purposes, and duration for which the endowment fund is established, subject to the intent of the donor as expressed in the gift instrument absent explicit donor stipulations to the contrary. Accounting guidance associated with the enactment of NYPMIFA as set forth in Accounting Standards Codification Section 958-205-45, *Classification of Donor-Restricted Endowment Funds Subject to UPMIFA*, requires the portion of a donor-restricted endowment fund to be classified as net assets with donor restrictions until appropriated for expenditure in a manner consistent with the standard of prudence prescribed by NYPMIFA. In fiscal years 2025 and 2024, Carnegie Hall had a spending policy of appropriating for distribution 5.75% and 6%, respectively, of the endowment funds' average ending balance of the preceding 20 quarters through the calendar year preceding the fiscal year in which the distribution is planned.

Carnegie Hall's primary investment objective is to earn a reasonable rate of return while preserving capital over a market cycle. Specifically, Carnegie Hall seeks to attain an average annual total return net of investment management fees that is higher than the sum of the spending rate plus inflation. Investments are to be adequately diversified in order to reduce risk, or volatility, of overall performance results from year-to-year and to take advantage of various investment opportunities. The Investment Committee of the Board of Trustees has adopted strategic asset allocation targets for equities, alternative investments, private investments (including real estate) and fixed income, while reserving the right to authorize investments in other asset classes.

From time to time, the fair value of assets associated with donor-restricted endowment funds may fall below the original historic dollar value. This deficiency typically results from unfavorable market fluctuations subsequent to the investment of endowment contributions and recorded in net assets with donor restrictions. There were no donor-restricted endowment funds whose fair value was below the original historic dollar value at June 30, 2025 and 2024.

Carnegie Hall's endowment consists of both donor-restricted endowments and those amounts designated by the board to function as endowment. Endowment net assets consist of the following at June 30, 2025 and 2024:

		Without donor restrictions	With donor restrictions		Total
			Original gift	Accumulated gains	
2025:					
Donor restricted	\$	—	196,314,660	146,153,893	342,468,553
Board designated		8,300,126	—	—	8,300,126
Balance at					
June 30, 2025	\$	8,300,126	196,314,660	146,153,893	350,768,679

THE CARNEGIE HALL CORPORATION

Notes to Financial Statements

June 30, 2025 and 2024

		Without donor restrictions	With donor restrictions		
			Original gift	Accumulated gains	Total
2024:					
Donor restricted	\$	—	195,773,759	129,082,417	324,856,176
Board designated		<u>7,885,743</u>	<u>—</u>	<u>—</u>	<u>7,885,743</u>
Balance at					
June 30, 2024	\$	<u>7,885,743</u>	<u>195,773,759</u>	<u>129,082,417</u>	<u>332,741,919</u>

The following table presents the changes in endowment net assets for the years ended June 30, 2025 and 2024:

		Without donor restrictions	With donor restrictions		
			Original gift	Accumulated gains	Total
Balance at June 30, 2023	\$	7,388,944	195,623,759	108,729,807	311,742,510
Investment return, net		973,501	—	39,989,908	40,963,409
Endowment spending		(476,702)	—	(19,637,298)	(20,114,000)
Contributions		<u>—</u>	<u>150,000</u>	<u>—</u>	<u>150,000</u>
Balance at June 30, 2024		7,885,743	195,773,759	129,082,417	332,741,919
Investment return, net		871,722	—	35,911,137	36,782,859
Endowment spending		(457,339)	—	(18,839,661)	(19,297,000)
Contributions		<u>—</u>	<u>540,901</u>	<u>—</u>	<u>540,901</u>
Balance at June 30, 2025	\$	<u>8,300,126</u>	<u>196,314,660</u>	<u>146,153,893</u>	<u>350,768,679</u>