

January 30, 2026

Quote: 282900R1

Attn: Nathan Moehlmann
Goosepen Studio & Press
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 Granite Falls NC 286308516
 T 8288502705
 E nwm@goosepenpress.com

Sales: Brandie Herrell
 E BrandieH@friesens.com
 T 615.957.0588

Title: **Clan and Commerce**

Trim Size: 6 x 9 (no bleeds in text, bound along the 9" side)

Pages: 128 pages (bound as 2 x 48 page signatures) plus endsheets, plus casebound cover, and dustjacket with 3.5" flaps

Text: 55 lb. Sustana Enviro 100 Natural Web Cream (416 PPI); black throughout (web offset)

Endsheets: Rainbow Antique; no print

Hardcover: Rainbow Embossed over 80pt. board; plus foil stamping (spine and up to 10 sq. in. on front cover) in one colour

Jacket: 95 lb. Gloss C1S White; 4 process colours plus matte scuff resistant lamination outside only

Prepress: Customer to supply text, hardcover and dustjacket copy as application or PDF files to Friesens specifications.
 Price Includes:

- One complete set of content proofs
- One contract colour proof of the dustjacket

Bindery: Gather, sew, square back (board in spine), encase complete with headbands, apply dustjacket, and pack in cartons (ECT 44 - 275# single wall)

Freight: F.O.B. Plant
A \$200 fee will be applied for each collect or 3rd party shipment.

Prices:

350	500	750	Add'l 100's
\$11.39/book	\$8.63/book	\$6.47/book	\$2.62/book

☐ Select shipping insurance here, at a cost of 1% of your job invoice value (to a maximum \$155 charge). Insurance covers manufacturing replacement cost of the goods in transit, in an event of a total loss.

☐ **Option #1: Hardcover**
 For Allure over 80pt. board; plus foil stamping (spine and up to 10 sq. in. on front cover) in one colour, add:

350	500	750	Add'l 100's
\$0.74/book	\$0.98/book	\$1.05/book	\$1.05/book

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- ☐ **Option #2: Dustjacket**
For velvet scuff resistant lamination, add:

350	500	750	Add'l 100's
\$0.06/book	\$0.05/book	\$0.05/book	\$0.08/book
- ☐ **Option #3: Bindery**
Shrink-wrap books in singles, add:

350	500	750	Add'l 100's
\$0.54/book	\$0.45/book	\$0.37/book	\$0.16/book
- ☐ **Option #4: Freight**
F.O.B. Oyster Bay, NY, 11771 (one bulk shipment via regular carrier), add:

350	500	750	
\$1.52/book	\$1.06/book	\$0.71/book	

Additional charges will apply for power tailgate, residential or inside delivery.
Freight pricing not valid in combination with any other options.
- ☐ **Option #5: Text**
For an additional 8 pages of text (total of 136 text pages), add:

350	500	750	Add'l 100's
\$0.54/book	\$0.41/book	\$0.31/book	\$0.09/book
- ☐ **Option #6: Insert**
Plus 1 x 8 page insert (bound between full signatures), insert specifications as follows:
Insert Pages: 80 lb. GardaMatt Art White (515 PPI); 4 process colours throughout
Add:

350	500	750	Add'l 100's
\$2.84/book	\$2.08/book	\$1.47/book	\$0.21/book
- ☐ **Option #7: Endsheets**
For endsheets to be Offset White; 4 process colours one side of each (printed image) and *1 PMS colour on the other side of each (printed image), add / (deduct):

350	500	750	Add'l 100's
\$0.79/book	\$0.59/book	\$0.45/book	(\$0.20)/book

***Note:** Prices are based on using a standard PMS colour; if a Metallic or fluorescent PMS colour is used, prices will increase.

Friesens also provides the following additional services:

- Ebook conversions in formats such as ePub, fixed layout ePub for iPad, Kindle, ePDF, and other formats.
- Storage and fulfillment services.

Please contact your Sales Representative for information.

Over-runs: Friesens follows industry standards and bills for the actual quantity produced, which can vary up to 10% of the confirmed quantity (plus or minus).

NOTE: ALL PRICES ARE IN U.S. FUNDS.

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To confirm order: Please select options (using check boxes), confirm quantity, sign, and email to your Sales Representative

cr/pd

Applicable taxes extra. Quoted prices are valid for 30 days.

By signing this quote, I acknowledge that I have read, understood and agree to the Terms & Conditions. To view the terms and conditions

click on the following link: [Terms & Conditions](#)

Confirmed Quantity: _____ Expected File in Date: _____ Signature: _____

Clan and Commerce quote 282900R1.pdf

1 message

Nathan W. Moehlmann <nwm@goosepenpress.com>

Tue, Feb 3, 2026 at 3:40 PM

To: Harriet Gerard Clark <hgerardclark@raynhamhallmuseum.org>

Dear Harriet:

I hope all is well with you.

Please find attached the revised quote for _Clan and Commerce_, and I'll be happy to go over it with you on the phone.

One specification that we may not need — and which I didn't request — is a foil stamp on the front cover of the hard cover itself. Since most folks will keep the dust jacket on, the front cover stamp is certainly not necessary. But I wanted to go ahead and share the quote with you before I ask for another revision.

The gist is that using only one color on the interior (that is, not going with the 8 pages of color) reduces the cost of the book from \$14.23 to \$11.39 for 350 copies. For the main sides of the endsheets to print full color, though, adds \$.79, but this is still a savings compared to the 8-page color insert.

As for design and print management costs and indexing costs, please let me know if \$5,000 for design of the dust jacket, cover, and interior, along with managing the printing fits the budget. This fee is in line with academic press rates rather than museum catalogue rates. As for the index, I don't know how complicated the text is, but it will be more work — since the book is entirely text — for Brian, my indexer, that the collections catalogue. He will hope for \$2,000, but if that doesn't fit the budget, I can ask him for \$1,500. Please know that we both will be grateful to be working on two books with you.

With the best wishes,

Nathan

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